

Airfinance Week Hong Kong 2019

Airfinance Journal
Asia Pacific School 2019
28-30 October 2019

20th Anniversary
Airfinance Journal Asia Pacific 2019
30-31 October 2019

Inaugural Orbis/ Airfinance Journal
Asia Pacific Charity Dinner
30 October 2019, 7pm

Conrad Hong Kong

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20th Anniversary

Airfinance Journal Asia Pacific 2019

30-31 October 2019, Conrad Hong Kong

20 years on the road

While solid growth in travel demand is anticipated in Asia Pacific, airlines and leasing companies in the region are faced with increasingly difficult operating conditions that may dent their revenue and profitability. As we expect Asia Pacific to drive global passenger demand, how will the aviation finance industry in Asia Pacific evolve in the coming years?

Airfinance Journal Asia Pacific 2019 will gather more than **600 senior aviation professionals** to discuss trending topics in the aviation finance industry, including but not limited to:

- Economic consequences of US-China trade war
- Favourable market conditions that facilitate the rise of Chinese aircraft leasing companies
- Impact of tax reforms on the effectiveness of JOLCO and JOL
- Current and future landscape of aircraft remarketing in Asia
- Market sentiment for aircraft securitisations in 2020

FREE Accommodations for Airlines

AFJ are pleased to offer **complimentary business hotel accommodations** for airline representatives to stay during the event. Each airline can get 2 rooms of 2 nights stay on 29 & 30 October. The rooms will be allocated on a first come, first served basis. For more information and registration, please contact Charis Kwok at charis.kwok@airfinancejournal.com



CHANGING THE WAY THE WORLD SEES

Orbis and Airfinance Journal welcome you
Inaugural Hong Kong Benefit Dinner
30 October 2019, Conrad Hong Kong

Be part of the Orbis/ Airfinance Journal Asia Pacific Charity Dinner,
please contact elaine.woon@orbis.org



Day One | Wednesday, October 30th

0800 Registration and refreshments

0900 Chairman's opening remarks

Kieran O'Brien, Partner, KPMG

0910 Main lessor panel: Market Outlook

Moderator

Kieran O'Brien, Partner, KPMG

Panelist

Paul Sheridan, Chief Executive Officer, AMCK Aviation Holdings Ireland

John L. Plueger, Chief Executive Officer and President, Air Lease Corporation

Patrick Hannigan, President and Chief Commercial Officer, CDB Aviation

David Houlihan, President, DAE Capital

David Swan, Chief Operating Officer, SMBC Aviation Capital

0955 Interview with SpiceJet

Moderator

Laura Mueller, Managing Director, Airfinance Journal

Speaker

Kiran Koteswar, Chief Financial Officer, SpiceJet

1015 Interview: Lessons learned from the aviation leasing industry

Moderator

Laura Mueller, Managing Director, Airfinance Journal

Speaker

Peter Chang, Chief Executive Officer, CDB Aviation

1035 Networking break

1105 KPMG's Aviation Outlook

Chris Brown, Director, KPMG

1125 ICBC Aviation Leasing: Are there opportunities in today's market?

Norman Liu, Senior Advisor, ICBC Leasing

1140 CMB Leasing: Preparing for market cycle swings

Xi Wei, Executive Director, Aviation Department, **CMB Financial Leasing Co. Ltd.**

1155 Networking lunch

1315 Lessors' panel: Spotlight on Japan's JOLCO and JOL markets

- What will drive further growth in the Japanese aircraft leasing market?
- Are JOLCO and JOL markets going to saturate?

Moderator

Simon Collins, Partner, **White & Case**

Panelists

Ali Ben Lmadani, CEO, **ABL Aviation**

Rion Sato, Executive Officer, Head of Aircraft Leasing Department, **JP Lease Products & Services., Co., Ltd.**

George Ai, Executive Vice President, **Novus Aviation Capital**

Gary Fitzgerald, Chief Executive Officer, **Stratos**

Shin Watanabe, Managing Executive Officer, Head of Transportation Business Unit, **Sumitomo Mitsui Finance and Leasing**

1355 CALC: Aviation financing in Hong Kong

Mike Poon, Executive Director and Chief Executive Officer, **CALC**

1410 Fasten your seatbelt: Tax regimes and aviation leasing in Asia – Hong Kong and Singapore

- What are the factors that affect Hong Kong and Singapore's attractiveness as aerospace and leasing hubs in Asia Pacific?
- How will governments attract international lessors to set up operations?
- How will the competition between the hubs develop in the coming years?

Moderator

Laura Mueller, Managing Director, **Airfinance Journal**

Panelists

Ashley Nicholas, Director, Corporate Finance, **Avation PLC**

James Bradley, Partner, **K&L Gates Straits Law LLC**

John Timpany, Partner, **KPMG**

1440 An update on HK's aircraft leasing platform - performance, challenges and prospects

Moderator

Benjamin Wong, Head of Transport & Industrial, **InvestHK**

Panelist

William Ho, Partner, **Bryan Cave Leighton Paisner**

Alexander Rusin, CEO, **GTLK Asia Ltd**

Summer Li, General Manager, Aviation, **Haitong UT Leasing HK Limited**

Andy Solem, Managing Director, Head of Region, China & North Asia, **Nordic Aviation Capital**

Carine Truong, Director – Aviation, **NWS Holdings Limited**

1510 Networking break

1540 Interview: Challenges and opportunities

Moderator

Michael Duff, Managing Director, **The Airline Analyst**

Panelists

Donal Boylan, Board Member, **Vietjet**

1600 Panel discussion: Insights from commercial aviation financiers

- What are some new and alternative funding sources available in the capital markets?
- What will be the greatest risk faced by commercial aviation financiers in 2020?
- Will we see ample liquidity available in the market in 2020?

Moderator

Paul Ng, Partner, **Milbank**

Panelists

Pierre Briens, Managing Director, Head of Aviation, Transportation Sector, Investment Banking Asia Pacific, **BNP Paribas**

Munawar Noorani, Managing Director & Regional Head of Aviation For EMEA & APAC, **Citi**

Yu Kimura, Senior Vice President, Global Aviation Team, **Development Bank of Japan**

Marilyn Gan, Managing Director and Regional Head Aviation Finance, Asia Pacific, **DVB Bank SE**

1640 AFIC and Insurance products – What is the outlook?

Bob Morin, Managing Director, Transaction and Business Development Leader, **Aircraft Finance Insurance Consortium (AFIC)**

1655 Interview with Paul Sheridan – Optimising a Leasing Platform for Today's Environment.

Moderator

Laura Mueller, Managing Director, **Airfinance Journal**

Speaker

Paul Sheridan, Chief Executive Officer, **AMCK Aviation Holdings Ireland**

1710 Exhibitor Cocktail sponsored by AMCK Aviation Holdings Ireland

1830 Cocktail reception for Inaugural Orbis and Airfinance Journal Charity Dinner
(invitation only)

1900 Inaugural Orbis and Airfinance Journal Charity Dinner (invitation only)

Day Two | Thursday, October 31st

0900 Registration and refreshments

0920 Chairman's opening remarks

Laura Mueller, Managing Director, **Airfinance Journal**

0930 737MAX Exposure to Asia: Values, Opportunities and Challenges

Panelists

Stuart Rubin, Vice President Managing Director Aviation, **ICF**

Marian Pistik, Head of Asset Management, **International AirFinance Corporation**

1010 In conversation with the OEMs

Moderator

Bertrand Grabowski, Independent Advisor

Panelists

Mark Pearman-Wright, Head of Leasing & Investor Marketing, **Airbus**

Kemp Harker, Managing Director, Marketing, Global Leasing, **Boeing**

1055 Networking break

1125 Engine OEM discussion

- Updates on new engine technologies
- Implications of more intense aftermarket competition
- Ways to support a growing fleet

Moderator

Michael Duff, Managing Director, **The Airline Analyst**

Panelists

Shaojun Zhu, CFM Marketing Director, Greater China, **GE Aviation**

Paul Finklestein, Vice President Marketing, **Pratt & Whitney**

Mark Harrison, Vice President – Customers, **Rolls-Royce**

Craig Welsh, SVP & Chief Commercial Officer, Americas & Asia, **Willis Lease Finance Corporation**

1205 Panel discussion: Aircraft Remarketing and Residual Values

- How to improve the tradability of older aircraft?
- What is the current and future landscape of aircraft remarketing in China and Asia?
- What does the future hold for older widebodies, specifically the A380 and B777?

Moderator

Bertrand Grabowski, Independent Advisor

Panelists

Vincent Lam, SVP Asia Pacific – Aircraft Remarketing, **Air Partner**

Mike Fabian, Chief Operating Officer, **Asset Transaction Group**

John Vitale, President and CEO, **AVITAS**

Mike Yeomans, Head of Valuations, **IBA Group**

1245 Sustainability improvement loan in aviation finance

Hugo Kanters, Global Head of Aviation, **ING**

1300 Networking lunch

1415 The Asian Widebody Fleet: Challenges or Opportunities?

Panelists

Jon Skirrow, Managing Director and Head of Aviation Asset Management, **DVB Bank SE**

Stuart Rubin, Vice President Managing Director Aviation, **ICF**

1455 Assessment of financial reporting under IFRS 16: Dealing with the disappearance of rent!

Operating leased assets are now on balance sheet and analysts face the “disappearance” of aircraft rent as an expense item under IFRS 16 (but not under ASC 842). What are the other dissimilarities between the two standards? Has comparability been enhanced or degraded? What workarounds are available to enhance comparability? What disclosures should airlines provide to assist users of their financial statements evaluate their financial health?

Michael Duff, Managing Director, **The Airline Analyst**

1520 Panel discussion: Securitisation on the rise

- How have aircraft securitization structures evolved in the last few years?
- What are the important considerations in structuring aircraft securitisations?
- What are the reasons for the rapid growth of aircraft securitisations?
- What is the market sentiment for aircraft securitisations in 2020?

Moderator

Luke McCarrick, Head of Accounting for Trust and Corporate Services, **TMF Group**

Panelists

Richard Finlayson, Head of Asset Finance & Leasing, Asia Pacific & Japan,
Deutsche Bank

Lewis Sutherland, Senior Vice President, Aviation Investment Management, **DVB Bank SE**

1550 Networking break

1620 Panel discussion: More opportunities, more lessors?

- Will there be more new entities or consolidation?
- How will the business model evolve in the coming years?

Moderator

Bertrand Grabowski, Independent Advisor

Panelists

Rob Watts, VP Advisory, **ACC Aviation**

Mark Lapidus, CEO and Chairman, **Amedeo**

Tao Wang, Managing Director, Aviation Department, **CCB Financial Leasing Corporation Limited**

Peter Huijbers, Director, **PH Aviation Asia**

1700 Chairman's closing remarks and end of conference

Registration

To take advantage of group discounts or if you have any questions about the event, please email registrationsasia@airfinancejournal.com

Prices

	Asia Pacific School 28-30 October 2019	Asia Pacific Conference 30-31 October 2019
20th Anniversary Special Rates	\$4,399 USD *school participants will get FREE access to main conference	\$1,320 USD
Airline Preferential Rate	\$1,999 USD	Complimentary Airline Pass >

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