

# IJNORTHAMERICA19

An IJGlobal Event

**Monday, September 16<sup>th</sup> & Tuesday, September 17<sup>th</sup>, 2019**

*Convene at 32 Old Slip, New York, United States*

## ***Provisional Program***

### **Leveraging New Investment Opportunities across North America**

IJNorth America has bucked the trend for financing events. Moving away from countless presentations and panels from the same speakers you have seen already this year, IJNorth America combines networking and content, which will provide attendees greater access to market critical information.

Two industries, placed under the same roof, promising quality-networking time with your peers as well as presenting the most of critical market information and content.

### **The Key Topics for 2019**

- **Market Forecast:** Hear a detailed analysis of the North American infrastructure and finance market, based on exclusive IJGlobal data to contextualise the day, delivered by the IJGlobal editorial team
- **Renewable Energy:** Is renewable energy performing better than traditional assets? Examine the returns in sustainable investing and benchmark portfolio performances
- **The Status and Future of P3 Financing:** Analyse market expectations and determine regions with the most promising deal flow until 2025
- **Game Changing Technologies:** Assess the technologies, from fusion batteries to floating wind, that will be the change in key industry verticals
- **New Deal Structures:** Examine new and innovative approaches to structuring project finance across energy and infrastructure to offset risk and mitigate uncertainties

## What to Expect from IJNorth America

### A Tailored Experience

Don't settle for PowerPoints and panels. Choose your stream and get involved in dynamic think-tank groups, market-sounding workshops, speaker Q&A sessions and interactive, brainstorming roundtables that will make it easier for you to connect and speak "off the record" with your peers.



### The Right Content

The energy transition, P3 modelling and innovative finance structuring, we've conducted months of research with leading project sponsors and financial institutions to deliver a programme that is tailored to your business.

### Guaranteed Face Time

Whether you are attending for networking, for content – or both – IJNorth America promises to be the most interactive programme of the year. With over **13 hours** of dedicated networking and interactive sessions across a day and a half, you will leave with the right connections.



## Speakers Confirmed So Far

*Angus Leslie-Melville, Editorial Director, IJGlobal*

*Jonathan Duguay-Arbsfeld, Senior Director – Speciality Finance, CDPQ*

*Filip Guz, Co-Head, Infrastructure Americas, InfraRed Capital Partners*

*Hadley Peer Marshall, Managing Director – Infrastructure, Brookfield Asset Management*

*Michael Fabisiak, Head of Project Finance Americas, ICBC New York*

*Peter Coleman, Senior Vice President – Structured Finance, CleanChoice Energy*

*Ja Kao, President, Onyx Renewables*

*Patrick Schaufelberger, Director of Project Finance, Enerparc*

*Mark Cox, Partner & CIO, New Energy Fund LP*

*Sam Beydoun, Bureau Chief, Innovative Project Delivery, Illinois Department of Transportation*

*Lawren Green, Vice President, Kiewit Development Company*

*Andrea McLean, Vice President, Business Development, Fergate Asset Management*

*Anthony McCord, Director, Veolia Sante Services Montreal*

*Ryan Price, Senior Vice President, John Laing*

*Olushola Ashiru, Partner, New Energy Fund LP*

*David Sikorski, Program Manager, MBTA*

*Verki Michael Tunteng, Director – Infrastructure / P3 Project Delivery, Ferrovial Agroman*

*Mark Leybourne, Associate Director, ITP Energised*

*James Mitchell, Chief of Staff, First Responder Network Authority*

*Brooks Klimley, Lead Director, Antero Midstream Partners LP*

*Andrew Ellenbogen, Managing Director, EIG Global Energy Partners*

*Nick Beauregard, Vice President, Macquarie*

*Syed Ahmed, Associate Director, MetLife*

*Steve Ryder, Chief Financial Officer, Clearway Energy Group*

## Day One: Monday, September 16<sup>th</sup>, 2019

**09.10 Chair's Opening Remarks**

*Angus Leslie-Melville, Editorial Director, IJGlobal*

**09.15 IJGlobal Market Analysis & Forecast**

*Angus Leslie-Melville, Editorial Director, IJGlobal*

**09.40 Infrastructure & Lending: What is the Appetite for financing in infrastructure Projects in 2020?**

- Determining the appropriate financing structure for different infrastructure projects: What's on offer from the banks and bond markets?
- What is the overall appetite for lenders in the current political environment across states?
- How will lenders adjust their lending strategies for new and emerging markets and sub-sectors?
- What is the supply for financing in the future?

*Moderated by: Angus Leslie-Melville, Editorial Director, IJGlobal*

*Jonathan Duguay-Arbsfeld, Senior Director – Speciality Finance, CDPQ*

*Filip Guz, Co-Head, Infrastructure Americas, InfraRed Capital Partners*

*Hadley Peer Marshall, Managing Director – Infrastructure, Brookfield Asset Management*

*Michael Fabisiak, Head of Project Finance Americas, ICBC New York*

**10.25 How Much of an Impact Will the Phasing Out of Tax Credits Have on the Renewables Market?**

- How much effect on the competitiveness of offshore wind projects have on the tax credit regime?
- How much can be built without tax credits?
- How restricted will project sponsors be in raising capital for future renewable financing within a new tax credit environment?

*Moderated by: Peter Coleman, Senior Vice President – Structured Finance, CleanChoice Energy*

*Ja Kao, President, Onyx Renewables*

*Patrick Schaufelberger, Director of Project Finance, Enerparc*

*Mark Cox, Partner & CIO, New Energy Fund LP*

**11.10 Networking Break**

**11.40 Scoping Investment Opportunities in Energy Storage – Analysing Revenue Models and the Impact of Falling Battery Costs**

- Risk profile: what are investors and asset owners doing differently?
- Moving away from project finance orientation, how do you deploy cheques at the right size for distributed assets?
- What are the major challenges to the revenue model? How can investors mitigate risk with increasing operations and management across multiple assets?

*Speaker to be announced, NYSERDA*

**12.15 Examining Risk Transfer in P3s: How Does This Impact the Cost of Your P3 and Value For Money? Including Perspectives from Europe and Canada**

- What are the optimal ways of structuring contracts?
- How will the risk transfer of P3s impact the value for money of future P3 contracts?
- What are the new thresholds of taking on revenue risk?

**Sam Beydoun**, Bureau Chief, Innovative Project Delivery, Illinois Department of Transportation

**Lawren Green**, Vice President, Kiewit Development Company

**Andrea McLean**, Vice President, Business Development, Fengate Asset Management

**Anthony McCord**, Director, Veolia Sante Services Montreal

**Ryan Price**, Senior Vice President, John Laing

**13.00 Networking Lunch**

Stream A: Energy	Stream B: Infrastructure
<p><b>14.30 The Energy Transition &amp; Sustainable Finance – Implications for Renewables and Oil &amp; Gas</b></p> <p><i>The distinction renewable energy and traditional oil &amp; gas becomes more blurred with each passing day. How can traditional oil &amp; gas companies leverage sustainable financial ventures while maintaining a balance of their portfolio in lucrative oil &amp; gas arenas?</i></p> <p><b>Mark Cox</b>, Partner &amp; CIO, New Energy Fund LP <b>Olushola Ashiru</b>, Partner, New Energy Fund LP</p>	<p><b>14.30 Rail &amp; Transportation</b></p> <p><i>Delving into the latest infrastructure developments and commercial structures for rail, this discussion will analyse operating models and level of equity participation across industry stakeholders.</i></p> <p><b>David Sikorski</b>, Program Manager, MBTA</p>
<p><b>15.30 Analyze the Successes and Drawbacks of 2019s Offshore Wind Financing</b></p> <p><i>The Vineyard Offshore Wind and Maryland Offshore Wind farm total \$5.1bn together, indicating a renaissance for offshore wind in the US. This roundtable will serve as a platform for future offshore wind financing, delving into latest ways of reducing CAPEX and leveraging capital costs.</i></p> <p><b>Mark Leybourne</b>, Associate Director, ITP Energised</p>	<p><b>15.30 Why Hasn't the P3 Model in the US Lived Up To Expectations?</b></p> <p><i>While Canada and Europe have enjoyed success with the P3 model, the US potential is in the process of living up to its potential. In this discussion, share case studies, war stories and insights into what lessons can be applied for future P3 financing and how the US can realise its infrastructure potential.</i></p> <p><b>Verki Michael Tunteng</b>, Director – Infrastructure / P3 Project Delivery, Ferroviar Agroman</p>
<p><b>16.30 LNG Projects Costs and Pricing Forecast – What Next for LNG?</b></p> <p><i>LNG is poised to grow year on year in North America. How much of a role will it play in the future of energy financing? This roundtable will investigate how MLPs are driving growth and assessing what areas and sector will see most activity.</i></p>	<p><b>16.30: Digital Infrastructure &amp; Smart Cities</b></p> <p><i>Where are project sponsors and investors in the cycle of investing into smart infrastructure in the US? What are the key investment priorities and sustainable development goals that are to be realised to make financing smart infrastructure profitable?</i></p> <p><b>James Mitchell</b>, Chief of Staff, First Responder Network Authority</p>

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<p><b>Brooks Klimley</b>, Lead Director, <b>Antero Midstream Partners LP</b></p>	
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**17.30 – 19.00**

**You are invited to...**

**The IJNorth America Drinks Reception @ 32 Old Slip, New York**

Take part in this unique networking opportunity as leaders from energy and infrastructure – and their sub-sectors - relax and unwind all in one location.

## Day Two: *Tuesday, September 17<sup>th</sup>, 2019*

**09.05**            **Chair's Opening Remarks**

*Angus Leslie-Melville, Editorial Director, IJGlobal*

**09.15**            **What Are The Latest Requirements and Innovations Needed for Structuring P3 Projects That Will Increase the Competitiveness of Future Projects?**

- Eagle P3 Commuter Rail Project – how was the project developed and financed? Lessons learnt that can be applied to future P3 projects
- How can the industry increase the competitiveness of contracts? What is the gold standard of new P3s going forward?
- What opportunities are there to expand the P3 model?
- What is the optimal structure for P3s in the US? DBFMs vs DFs.

*Verki Michael Tunteng, Director – Infrastructure /P3 Project Delivery, Ferrovial Agroman*

**10.00**            **Macro Shifts and Risk: What Is Going to Matter For Investors and Project Sponsors Beyond 2019 Within Energy & Infrastructure?**

- Where are we in the current credit cycle? Are we at the top, bottom or middle?
- How much will political headwinds in the US impact private sector funding?
- What regulatory uncertainties need to be anticipated?

*Andrew Ellenbogen, Managing Director, EIG Global Energy Partners*

*Nick Beauregard, Vice President, Macquarie*

*Syed Ahmed, Associate Director, MetLife*

**10.45**            **Networking Break**

**11.15**            **Are Corporate PPAs Are Poised to Take Renewable Energy Financing Forward?**

- Taking a gamble on the offtaker, what is the best means to secure investment?
- Stranded assets: What is the best methods of quantifying risk?
- PPA and maturity: Matching debt to shorter uncertain contracts

*Steve Ryder, Chief Financial Officer, Clearway Energy Group*

**12.00**            **New Technologies on the Horizon – What Will Be the Next Game Changers In The Energy Space?**

*James Mitchell, Chief of Staff, First Responder Network Authority*

**12.45**            **Networking Lunch**

**14.00**            **End of IJNorth America 2019**